Two years from now, I am working as a data scientist and sales consultant in the real estate industry, in Tampa FL, hopefully in the Riverview area, which is close to my home. I wake up early. I wear a suit and tie, suitable for the current weather. I drive my son to his high school. Then I drive to the office.

I check my emails and text messages, followed by my social media activities (clients, leads, friends and family) to start drumming up business for the day. I have a nice desk, two huge flat screens, and a very powerful laptop for machine learning. I sit in a collaborative work area, where I can quickly share a quick question, or two, with my colleagues.

I am involved in sales and machine learning. I am leveraging my 16 years in the real estate industry, in addition to my tax, finance, math, and research knowledge, to help fine tune machine learning applications to precisely bring together buyers and sellers to reduce the time-listed to time-sold window. Yet, I am also involved in activities connected with selling properties, such as making or accepting an offer, negotiation, open house, showing, financing discussion, tax concerns, and so forth.

In brief, my job is a combination of machine learning improvement activities and real estate sales to keep customers happy for future word-of-mouth referrals. Finally, I really have a very busy and rewarding day helping clients deal with the emotional aspects of a property transaction as well.